

**STEM Online Advanced Course 2025**  
**“IP Portfolio Management & Commercialization”**

**16 – 26 June 2025**

**Course Agenda**

Session Date	Timings	Session Structure, Title and Course Modules	Faculty	Session Duration	Session Details
<b>Session 1</b>					
16-June	16:00 – 18:40	Anatomy of Licensing Agreement – Intricate elements	Richard	90 min	
		Break		10 min	
		Negotiation strategy	Richard	60 min	
<b>Session 2</b>					
17-June	16:00 – 18:00	Technology transfer office- sustainable models – a case study	Vijay	90 min	Exercise
<b>Session 3</b>					
18-June	16:00 – 18:40	Intricate elements in Research Contracts development	Richard	90 min	
		Break		10 min	
		Professional code & Conflict of Interest management	Richard	60 min	
<b>Session 4</b>					
20-June	16:00 – 18:10	Exercise /case study in Research Contract development	Richard	120 min	Exercise
<b>Session 5</b>					
23-June	16:00– 18:40	Pertinent infringement management - case study on infringement prosecution	Satyam Rathore	90 min	
		Break		10 min	
		Aspects of IP & TT (including policy) at well-established TTO	Dr. Purnima Sharma	60 min	
<b>Session 6</b>					
24-June	16:00 – 18:30	Advanced IP Valuation	Pushpa	150 min	
<b>Session 7</b>					
25-June	16:00 – 18:30	Exercise and Case Discussions on IP Valuation	Pushpa	150 min	Exercise
<b>Session 8</b>					
26-June	16:00 – 19:10	Exercise - Negotiations	Richard	120 min	Exercise
		Break		10 min	
		Incubators & accelerators: Technology connect & enterprise value creation	Vijay	60 min	