

STEM Online Course 2025

“Licensing and R&D Collaborations Essentials”

12-22 May 2025

Course Agenda

Session Date	Timings	Session Structure and Title		Faculty	Session Duration	Session Details
Licensing types, intricacies in modelling license agreements						
12- May	16:30 - 18:40	Introduction		Vijay	15 min	
		Session 1	License types, structures, key elements Types of Licensing: Exclusive, Sole or Non-exclusive: Most Favoured Licensee-Territory, Sub-license, Terms (Lump Sums Royalties, Royalty Variables, Inflation)	Richard	60 min	Presentation & discussion
		Session 2	Detailed review of license provisions Infringement, Assignment, Product Liability, Representations and Warranties, Licensor and Licensee Obligations, Waiver, Force Majeure, Anti-competitive Practices, Government Regulations, Disputes, Implementing the Agreement, Expiration and Termination	Richard	45 min	Presentation & discussion
13-May	16:30 - 18:40	Session 3	Developing license structure & terms	Richard	60 min	Exercise
		Session 4	Presentation of license structure by groups	Richard	60 min	Discussion
14-May	16:30 - 18:40	Session 5	Monitoring License Agreements post-signing – Licensor – Licensee relationships	Richard	60 min	Presentation & discussion
		Session 6	Auditing the License/Licensee	Vijay	60 min	Presentation & discussion
License Agreement Details, Research & Collaboration Contracts						
15-May	16:30 - 18:40	Session 7	Establishing initial Licensor/Licensee dialogue & NDAs	Vijay	60 min	Presentation & discussion
		Session 8	Bio property & MTA	Richard	60 min	Presentation & discussion
16-May	16:30 - 18:40	Session 9	Research Agreements & tech transfer	Richard	60 min	Presentation & discussion
		Session 10	Enhancing R&D Partnerships & integrating the contracts	Richard	60 min	Presentation & discussion

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License Negotiation, Agreement Monitoring						
19-May	16:30 - 18:40	Session 11	Negotiation of Licensing agreement	Pushpa	60 min	Presentation & discussion
		Session 12	Group session on practical experiences – Address pre-communicated questions and answers	Richard, Vijay & Pushpa	60 min	Discussion
20-May	16:30 - 19:00	Session 13	EXERCISE: License Negotiation	Pushpa	80 min	Exercise
		Session 14	Presentation of license negotiation outcome by groups	Pushpa	60 min	Discussion
TTO Operations						
21-May	16:30 - 18:40	Session 15	IP Policy & Governance: Foundation for the TTO	Richard	60 min	Presentation & discussion
		Session 16	Corporate IP Policy & Governance – Relevance for licensing	Vijay	60 min	Presentation & discussion
22-May	16:30 - 19:00	Session 17	TTO Operations: large-office perspective	Richard	60 min	Presentation & discussion
		Session 18	TTO Operations: small-office perspective	Richard	60 min	Presentation & discussion
		Program wrap-up			5 min	

***10 min break will be allotted in-between sessions**